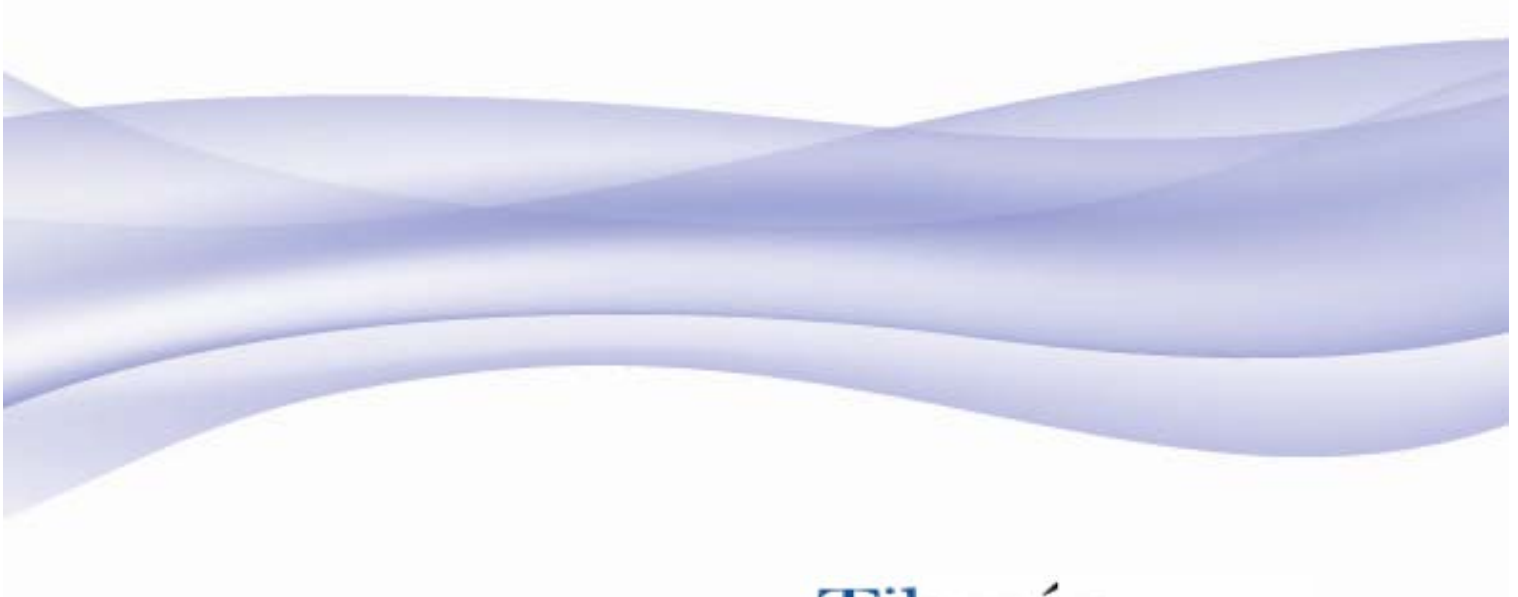


Partner Qualification Form



COMPANY INFORMATION

Tiburón
Enterprises, LLC





Company Name			
Company Tax ID#			
Mailing address			
City	State/Prov.	ZIP/ Post Code	Country
Website address			
CONTACT INFORMATION			
Main Business contact		Job Title	
Telephone / Fax		Email	
General Manager contact		Job Title	
Telephone / Fax		Email	
Technical Contact		Job Title	
Telephone / Fax		Email	
Marketing Contact		Job Title	
Telephone/Fax		Email	
BUSINESS DESCRIPTION			
Approx. Gross Sales/Year	% of revenue from security	% of revenue from Prof. Services	# of total employees
Company description			
Areas of expertise			
Security Product Portfolio and accreditations (e.g. Cisco, Check Point, Microsoft...)			



Partner Qualification Form

Geographic Area Served (Territories)	
How will you market Tiburon Solutions (e.g. Telemarketing, Lead generation campaigns, seminar selling...)	
Describe the resources and investment you will use to successfully promote and support Tiburon Enterprises, LLC (Technical and sales resources...)	
Key Customers: Examples of successful customer relationships	
<p>Served Markets (check all that apply)</p> <p>Enterprise <input type="checkbox"/></p> <p>Financial <input type="checkbox"/></p> <p>Healthcare <input type="checkbox"/></p> <p>Government <input type="checkbox"/></p> <p>Other <input type="checkbox"/></p>	<p>Account Focus (check all that apply)</p> <p>Large Enterprise (Fortune 500) <input type="checkbox"/></p> <p>Medium Enterprise (>500 employees) <input type="checkbox"/></p> <p>Institutions (Govt., Universities) <input type="checkbox"/></p> <p>Small Business (<500 employees) <input type="checkbox"/></p>
<p>Professional Services Offered</p> <p>Network Integration <input type="checkbox"/></p> <p>Application Development <input type="checkbox"/></p> <p>Security Assessment <input type="checkbox"/></p> <p>Security Audits <input type="checkbox"/></p> <p>Directory Integration <input type="checkbox"/></p>	<p>Training <input type="checkbox"/></p> <p>Managed Security Services <input type="checkbox"/></p> <p>Web Hosting <input type="checkbox"/></p>

Return Completed Form to Tiburon Enterprises, LLC:

HQ:

Fax: **404.437.7471**

Email: partnership@tiburon-ent.com